## EVOLVING EXPORT CONTROLS, COMPLIANCE and ENFORCEMENT



Phoenix

We invite you to participate in and contribute to these unique, hands-on, practical application-oriented sessions at the **University of Phoenix, Phoenix Main Campus**, 1625 West Fountainhead Parkway, Tempe, AZ 85282.

Thursday, September 17<sup>th</sup>, 2015
7 AM - 5 PM ~ Registration & Program ~ 5 - 7 PM ~ Networking Reception

HOST: Arizona Technology Council (AZTC)

SPONSORS: Livingston International, Dentons and Trade Compliance Solutions (TCS)
PARTNERS: The US Commercial Service<sup>®</sup>, Arizona District Export Council, University of Phoenix<sup>®</sup>,
Arizona Chamber of Commerce & Industry, Arizona Commerce Authority, Global Chamber<sup>®</sup>,
National DEC™, The Export Practitioner, Tyler Search, NASBITE International,
and International Compliance Professionals Association

## This Timely, Engaging and Interactive Program Targets:

- Update on Export Controls: Overview and all the Latest Including Export Control Reform (ECR) Issues, the Related Evolving Compliance and Enforcement Environment with Obligations Under the Export Administration Regulations and International Traffic in Arms Regulations
- Case Study Insights into Minimizing Risk, Exposure and Liability for Your Organization and You
- Real World Enforcement and Compliance Considerations Impact and Implications as a Result of ECR and the Huge Migration from State Department to Commerce Department
- Hands-on Jurisdiction and the Critical Importance of Getting it Right in the Context of ECR
- Practical Tips to Avoid Returned Without Action Cases and Other Hot Topics Such As ECR, brokering, Restricted Parties Screening, Third-Country/Dual Nationals, Merger and Acquisition Due Diligence...
- Industry Panel & Best Practices Successfully Navigating Defense, Dual-Use and Commercial Exports on the US Munitions List and Commerce Control List in Challenging and Very Competitive Times
- Enforcement Update and the Consequences of Non-Compliance with Recent Lessons Learned

[NOTE: Arizona Continuing Legal Education (CLE) Credits are pending for this program]

REGISTRATION: \$200/Person
[\$175 for AZTC/DEC Members and PARTNERS
(noted above) as well as government,
faculty and students]

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Registration Deadline: Friday, September 11<sup>th</sup>, 2015



Additional information from the AZTC:

602-343-8324 - <a href="mailto:events@aztechcouncil.org">events@aztechcouncil.org</a> - Phoenix, Arizona 520-382-3281 - <a href="mailto:tucson@aztechcouncil.org">tucson@aztechcouncil.org</a> - Tucson, Arizona

- Register online today at <a href="http://bit.ly/Phoenixedition">http://bit.ly/Phoenixedition</a> -

## Evolving Export Controls, Compliance and Enforcement - Phoenix Edition

## **AGENDA**

(As of 8/10/2015)

Understanding and complying with US export controls is critical and proven to be a sound business practice.

7-8 AM	Registration / Breakfast / Networking
8-8:15 AM	<b>Opening</b> Remarks [Steve Zylstra, President and Chief Executive Officer (CEO), AZTC and Kristian Richardson, Director, Phoenix US Export Assistance Center]
8:15-8:45 AM	<b>Overview</b> : Current Players, Policies and Processes in the Context of Ongoing Dynamic Changes (John Priecko, President and Managing Partner, TCS)
8:45-9:30 AM	<b>Export Control Reform</b> : Details and Update What's the Latest, What Should you Be Doing/Practical Application and Lessons Learned from Real World Case Studies and Enforcement Actions and Their Consequences (Kevin Lombardo, Partner, Dentons)
9:30-9:45 AM	BREAK
9:45 AM-10:30 AM	Jurisdiction & Classification: The Critical Importance of Getting Them Right with Tools You Can Use [Hillary Doll, Senior Manager, Export/Import Operations and Empowered Official (EO), Raytheon Missile Systems, Raytheon Company and John]
10:30-11:15 AM	FCPA & OFAC: All You Need to Know About the Foreign Corrupt Practices Act, and US Department of the Treasury, Office of Foreign Assets Control, Sanctions and Regulatory Requirements (Kevin Lombardo and Margrette Francisco, Export Counsel and EO, the Marvin Group)
11:15 AM-Noon	Automation: Essential Software and Record Keeping Requirements, What Difference Do They Make with Important Step-by-Step Due Diligence Considerations (Chadd Westhoff, Executive Director, Global Trade Management, Livingston International)
Noon-12:15 PM	Q&A (All AM presenters)
9 AM-Noon	One-on-Ones: No cost/one-hour sessions with the afternoon presenters are available first-come/first-served. Contact the AZTC, Phoenix office, 602-343-8324, <a href="mailto:events@aztechcouncil.org">events@aztechcouncil.org</a> for details and to reserve a time.
12:15-1:15 PM	Networking LUNCH
1:15-2 PM	<b>KEYNOTE</b> : "Homeland Security's Current Global Role in Evolving Trade Compliance, Export Controls, Enforcement and the Growing Cyber Crime Threat" [Craig Healy, Director, Export Enforcement Coordination Center (E2C2), Homeland Security Investigations, US Department of Homeland Security, Washington, DC]
2-2:45 PM	<b>Practical Tips:</b> Current Hot Topics, ECR Unintended Consequences, Trends and Other Timely Subjects (William G. van Amerongen, Director, International Trade Compliance and EO, International Rectifier Corporation and Pavola Fernandes, Senior Manager, International Trade Compliance, United Technologies Aerospace Systems)
2:45-3 PM	BREAK
3-4:30 PM	Industry Panel: Best Practices - Successfully Negotiating the Defense, Dual-Use and Commercial Trade Minefields (Moderator: Hillary Doll; Panel Members: Michelle Hart, Compliance Specialist and EO, Nammo Talley, Inc; Kay Ellis, Director of Export Compliance and EO, University Export Control Office, University of Arizona and Kelly Corson, Manager, International Trade Compliance and EO, Northrop Grumman Corp.)
4:30-4:45 PM	Q&A (All AM and PM presenters)
4:45-5 PM	Closing Remarks (Steve Zylstra, President and CEO, AZTC)
2-5 PM	One-on-Ones: No cost/one-hour sessions with the afternoon presenters are available first-come/first-served. Contact the AZTC, Phoenix office, 602-343-8324, <a href="mailto:events@aztechcouncil.org">events@aztechcouncil.org</a> for details and to reserve a time.
5-7 PM	<b>Reception</b> (Networking session hosted by the AZTC, Sponsored by Dentons)



























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